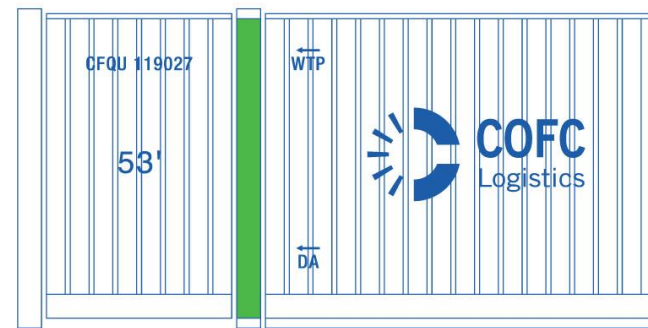


Pricing Policies & Procedures

Revised 12/19/2023



Transactional

- Transactional rates are subject to change with a 4-calendar day notice.
- All rates are ramp-to-ramp and subject to fuel surcharge and per diem.
- Rate and FSC calculation are based on the date of rail billing/waybill to COFC.
- Restricted commodities, hazardous materials and household goods require pre-approval, prior to loading, and may require a higher rate.

SPQ

- COFC has the ability to commit to pricing and capacity for up to 12 months.
- An SPQ request must have a minimum volume of 2 loads per week.
- SPQ requests must be submitted for review to the Pricing Portal.
- Requests may take up to 5 business days to process.
- Rate offers are valid for 7 business days and will be rescinded if not accepted or a future start date is not supplied.
- Once an offer is accepted and the SPQ is published, customers have 14 business days to begin moving the stated volume.
- SPQ's are BCO and Lane specific. Once an SPQ is published, Transactional Rates cannot be utilized for that BCO and Lane. Any SPQ's rail billed Transactionally will be re-invoiced for the SPQ amount and assessed a \$25 Administrative Fee.
- SPQ's do not guarantee capacity.
- All SPQ's will be reviewed periodically for usage and volume compliance. SPQ's with no movement in a calendar month may be cancelled.
- Any SPQ used to ship product for a BCO that was not approved for the SPQ will be canceled immediately. Misdeclared BCO's involved in a claim will be denied.
- An Administrative Fee of \$25 will be assessed for any updates to cancellations, billing or invoices